

# HUB PARTICIPATION PROGRAM MANAGEMENT



C2 Contractors, LLC is a 30 year old company that builds strong relationships with high quality services that meet the broad array of program management and facility needs. In addition to providing cable & data communications as well as new & renovation construction services, we also specialize in construction and program management services that include Historically Underutilized Business (HUB) participation consulting.

C2 is dedicated to increasing opportunities for HUBs to fully participate and succeed in the contracting and bid letting process.

## **HUB PROGRAM MANAGEMENT EXAMPLES**



### Guilford County Schools - 2020 School Bond Program

Description: Acquisition/construction of new school facilities, improvement/expansion of existing school facilities, acquisition/installation of furnishings and equipment and acquisition of land for future projects.

Management Entity: C2/HICAPS (51% Minority-owned)
Dollar Amount: \$600+ million
HUB Participation (2021-22): 2.1% (system-wide)
HUB Participation (Bond Program): 36% (65% during preconstruction/design phases)



#### City of Greensboro

Description: Contracted to increase HUB participation in all areas of procurement and contracting/letting

HUB Participation (early engagement): 10.6% (HUB 2019 report)
HUB Participation (during engagement): 15.0% (HUB 2020 report)
HUB Participation (after engagement): 7.0% (HUB 2021 report)









#### **Durham County**

Description: Contracted to increase HUB participation in all areas of procurement and contracting/letting

HUB Participation (recent history): 0% (HUB Participation Report - Construction, FY21-22) HUB Participation (Aspirational Goal): 25%

LET'S DISCUSS HOW WE CAN BUILD A RELATIONSHIP WITH YOU!